GOVERNMENTS LOBBYING STATE GOVERNMENT

110 Local Governments and Public Agencies Spend \$5 Million on Lobbying Contracts

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GOVERNMENTS LOBBYING STATE GOVERNMENT

110 Local Governments and Public Agencies Spend \$5 Million on Lobbying Contracts

Local governments and public agencies in Illinois spend more than \$5 million annually on contracts with lobbyists attempting to influence the governor, state legislators, and other state government officials.

In a first-of-its-kind research, the Illinois Campaign for Political Reform (ICPR) identified 110 units of government with contract lobbyists in Fiscal Year 2007, and collected the contracts and billing information from most of those public bodies.

The research reveals a small but important portion of the total spending on lobbying in Illinois.

Remaining hidden from public view are the tens of millions of dollars devoted to lobbying by hundreds of corporations, labor unions, and associations advocating causes that span the political spectrum.

Public disclosure requirements of the Illinois Lobbyist Registration Act are minimal compared with the regulation of lobbyists at the federal level and in many other states. Even some of the local governments in Illinois impose more strict disclosure requirements on lobbyists working to influence decisions of local officials.

Unlike lobbyists in Washington, D.C., the professional lobbying firms and organizations employing lobbyists in Illinois are not required to disclose how much they are spending to influence the legislative and executive branches of government.

The federal level disclosure includes quarterly reporting of income earned by lobbying firms, and organizations employing in-house lobbyists also must report lobbying-related expenses, which include salaries of in-house lobbyists. The federal law also requires

semiannual reporting of campaign contributions by lobbyists and their contributions to inaugural parties and Presidential libraries.

As is often the case, scandals and investigations prompted Congress to pass more stringent disclosure requirements on lobbying activities in 1995, and those reforms were strengthened in 2007.

At the same time in Illinois, scandals and investigations have sent a former governor and many others to prison, but the General Assembly has resisted attempts to strengthen laws regulating lobbying and to bring the public more information about lobbying activities and interaction between lobbyists and government officials.

Although the Illinois Lobbyist Registration Act requires very little disclosure of what special interests spend lobbying state government, there is some limited information available about what public bodies are spending to lobby state government. Because local government contracts are public documents, ICPR was able to shed light on some of the spending on lobbying activities in Illinois.

Illinois requires lobbyists to register and report their clients in public records maintained by the Secretary of State. ICPR identified dozens of public bodies listed in those records and asked them to provide contract and payment data for those lobbyists for Fiscal Year 2007 (the period of July 1, 2006 to June 30, 2007). The requests were made pursuant to the Freedom of Information Act (FOIA).

Although the vast majority of local governments in Illinois do not hire lobbyists, the roster of governments contracting for help includes cities, villages, school districts, counties, community colleges, transit agencies, state universities, and local convention centers.

This survey looks only at units of governments that have contracted with lobbyists to represent them before the state legislature, executive branch agencies and other state

boards or commissions. It does not include public funds used to hire in-house lobbyists at state boards and commissions or the occasional lobbying work done by in-house staff at cities, villages, school districts and other local governments. It also does not include work accomplished through, or payments made to, trade associations like the Illinois Municipal League and many others that receive public funds through membership fees paid by government bodies.

Units of government hired lobbyists for a wide variety of reasons. Most were for monitoring the state legislature, though some included active lobbying of the legislative or executive branches. In response to the FOIA request, more than 100 respondents provided copies of their contracts with the lobbyists; some included a summary of the work completed, sometimes including bill numbers or subject matters; and a few included the resolution adopted by the unit of government that authorized the hiring of lobbyists. Some contract language included duties other than state lobbying, such as lobbying federal agencies, coordinating projects among several local governments or legal services, but the bulk of the work in those contracts could be attributed to state government lobbying. This survey looks only at expenses for activities covered by Illinois' Lobbyist Registration Act.

Fees paid by governments to lobbyists were wide ranging. Monthly fees ran from a low of \$750 to a high of \$12,500. Typical payments were from \$1,500 to \$3,000 per month.

Most contracts called for payment of a monthly stipend or retainer, requiring no accounting of hours worked, officials contacted or subject matters addressed. A few set forth a straight hourly rate. The hourly rate charges most often were found in contracts with law firms

110 UNITS OF GOVERNMENT HAVE OVER 150 LOBBYING CONTRACTS

Municipal governments make up the largest segment of the government bodies with lobbyists on contract. The 43 municipal governments with lobbyists range in size from the City of Chicago (population 2,869,121 with lobbying contract payments of \$127,257)

to the Village of Cordova (population 651 in Rock Island County with \$7,500 paid to a lobbying firm).

(See the charts beginning on page 17 for an alphabetical list of local governments with lobbyists and the amount spent by each of those governments.)

During the 12-month survey period, a total of more than \$1 million was spent by just six local government bodies in northeastern Illinois.

- The state's top six spenders on lobbying represent about 20 percent of the total spending by local governments.
- The four mass transit agencies in the Chicago region took the top two spots on the list and four of the top seven.

The Regional Transportation Authority led the list with \$223,600 in lobbyist expenditures and was followed closely by the Chicago Transit Authority, which spent \$220,173. PACE, the suburban bus transit agency, was in fifth place with \$133,800 spent on lobbying, and Metra, the suburban rail agency, came in seventh place with \$122,004. That spending came in the midst of legislative debates on mass transit reform and funding. The four mass transit agencies had combined spending of nearly \$700,000 with 14 different lobbying firms.

All told, the RTA and its service boards account for 13.5 percent of lobbying spending in the period under study. The survey period ended on June 30, 2007, but the mass transit debate and lobbying continued through calendar year 2007 and into early 2008. The survey examined spending in one fiscal year and may not be indicative of lobbying expenditures by transit agencies in other years.

Units of Government Spending More than \$100,000 on Lobbying			
Unit of Government	Number of Spending on		
	Lobbying Firms	Lobbying in FY 07	
Regional Transportation Authority	4	\$223,600	
Chicago Transit Authority	4	\$220,173	
City Colleges of Chicago	4	\$213,200	
Metropolitan Water Reclamation District	5	\$162,949	
PACE	4	\$133,800	
City of Chicago	3	\$127,257	
Metra	2	\$122,004	
Chicago Public Schools	2	\$120,000	
Village of Crestwood	1	\$120,000	
Illinois Housing Development Authority	2	\$120,000	
DuPage County Board	2	\$115,830	
Southern Illinois University	2	\$115,000	
Metropolitan Pier & Exposition Authority	1	\$114,951	
Chicago Park District	2	\$110,000	
City of Aurora	1	\$102,101	

65 LOBBY FIRMS REPRESENT GOVERNMENT BODIES IN SPRINGFIELD

There are more than 1,800 lobbying entities registered with the Secretary of State's office, and more than 2,300 individual lobbyists. Most of these lobbyists represent private clients, and disclosure of how much those private entities pay in lobbying costs is not required by state law. The ICPR survey identified 65 lobbying firms with at least 119 lobbyists who represented units of government during the year. Some of the firms appear to specialize in representation of government bodies, but most, including the largest, represent both private and public clients.

Firms with Highest Total Lobby Payments from Government Bodies			
Lobbying Company	Number of Govt. Clients	Billings for Lobbying	
Illinois Governmental Consulting Group	10	\$366,730	
Lobbyists were Frank Cortese , Theodore J. Brunsvold and Elgie Sims , Jr. Also reported contractual arrangements with Roberto Caldero, QCS Consulting, and Z Consulting Group.			
Mayer Brown Rowe & Maw	4	\$351,231	
This international law firm has offices in 21 cities on three continents, and its largest office is in Chicago. At various times in 2007, Mayer Brown had 15 registered lobbyists in Illinois and contractual arrangements with Filson/Gordon Assoc., Nicolay & Dart, V.A. Persico Consulting, and Rose Consulting Service.			
Luking & Associates	6	\$280,765	
William H. Luking was the exclusive lobbyist, and the firm reported contractual arrangements with Britt & Assoc., Edenton Group, Michelle Kelm, Katherine R. Laing, and Vincent R. Williams & Assoc.			
Governmental Consulting Solutions	8	\$243,000	
Jim Riemer Jr . and Christopher S. Stone were the exclusive lobbyists. The firm reported contractual relationships with Todd E. Ely, GII of Illinois and Thomas M Selinger, and listed Becker, Paulson, Hoerner & Thompson, PC as a client.			
Cullen & Associates	4	\$217,749	
Thomas J. Cullen was the exclusive lobbyist, and the firm reported contractual arrangements with Mona Martin and Michelle Teresa Olson.			
Dorgan-McPike & Associates	6	\$195,861	
John "Jack" Dorgan and Jim McPike were the exclusive lobbyists. The firm reported contractual arrangements with Advanced Practical Solutions and Coy Pugh.			
All-Circo, Inc.	2	\$193,333	
John J. Kelly Jr., and Thomas Murphy were the exclusive lobbyists. The firm also reported contractual relationships with Neil F. Flynn & Assoc. and Roger C. Marquardt & Co., and reported Advanced Practical Solutions as a client.			
Advanced Practical Solutions	4	\$191,783	
Milan Petrovic, Shqipe "Sheri" Osmani, and Matthew R. Pickering were the exclusive lobbyists; the firm also reported contractual relationships with All-Circo, Government Navigation Group, Laura Russell Hunter, Roger Marquardt, Zack Stamp. The firm also reported Dan Shomon, Dorgan McPike, Fidelity Consulting Group, Illinois Governmental Consult Group, and Roger Marquardt, as clients.			

Fletcher Topol O'Brien & Kasper	3	\$162,498
James L. Fletcher, Clive M. Topol, Timothy J. O'Brien,		
Michael J. Kasper and Courtney C. Nottage were the exclusive		
lobbyists Covernment Norigation Crown/DAD Solutions	4	\$148,833
Government Navigation Group/PAR Solutions	4	\$146,655
The exclusive lobbyist for GNG were Dana Popish, Paul		
Rosenfeld, and Anthony Rossi. The firm also reported		
contractual relationships with Advanced Practical Solutions,		
Governmental Consulting Solutions, Leinenweber & Baroni		
Consulting, and Manning Consulting Group. GNG listed		
Advanced Practical Solutions, Governmental Consulting		
Solutions, and Leinenweber & Baroni Consulting as clients. GNG		
was formed in 2006 when Anthony Rossi joined with Dana Popish		
and Paul Rosenfield, who had been the exclusive lobbyists with PAR Solutions, which had reported the same contractual		
relationships.		
John Wyma & Assoc	2	\$144,000
	2	\$111,000
John Russel Wyma and Tammy Kwiatkowski were the		
exclusive lobbyists. The firm also reported contractual		
relationships with Dollar Thrifty Automative Group and Vanguard		
Car Rental USA.		
Thomas J. Walsh	6	\$144,000
Thomas J. Walsh was the exclusive lobbyist. The firm reported		
contractual relationships with Leinenweber & Baroni Consulting,		
Manning Consulting Group, John Terrence O'Connell, Raucci & Sullivan Strategies, Alfred Ronen LTD and Miguel A Santiago;		
and listed Leinenweber & Baroni Consulting and Raucci &		
Sullivan Strategies as clients.		
Vincent R. Williams & Assoc.	2	\$133,874
Vincent R. Williams and Toi W Hutchinson were the exclusive		
lobbyists.		
William Filan	3	\$130,500
William Filan is the exclusive lobbyist at the firm. The firm		
reported a contractual relationship with Barbara Staples King.	3	\$115.027
Dan Shomon, Inc.	5	\$115,037
Dan Shomon, Julie Mirostaw and Wesley Ann Toppert were		
the exclusive lobbyists. The firm reported contractual		
relationships with Advanced Practical Solutions, Drinker Biddle		
Gardner Carton, Gerald Thomas Galloway, and John C. Corrigan		
& Assoc.		
Roger C. Marquardt & Co.	3	\$100,000
Roger C. Marquardt, Tom Kuttenberg, Scott Roger		
Marquardt, and Carrie A. Vantilburg were the exclusive		
lobbyists. The firm also listed contractual relationships with		
Advanced Practical Solutions, All-Circo, and Kelly J. Tyrrell, and listed All-Circo as a client.		
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Many of these firms and lobbyists are themselves former government officials or staffers. Many had longstanding official duties with the same public officials they now seek to lobby. Principals at Cullen & Associates, Dorgan-McPike, Mayer Brown, Thomas J. Walsh, and Fletcher, Topol, O'Brien, and Kasper, among others, are former legislators or aides to legislative leaders, while lobbyists for Advanced Practical Solutions, John Wyma and Associates, and others, are former campaign, congressional, and/or gubernatorial staffers for Gov. Blagojevich.

PROBLEMS AND DISCREPANCIES WITH LOBBYIST REPORTS

A comparison of lobbyist reports on file with the Secretary of State and the information from local governments showed several inconsistencies, as well as incomplete and misleading reporting in lobbyist reports. These kinds of problems likely pervade lobbying by private entities as well.

- Public contracts provided in response to FOIA requests included the names of four lobbyists with contracts to lobby who did not report the governments as clients on their annual reports to the Secretary of State.
- Surprisingly, some lobbyists registered as lobbying for specific local governments, but those governments denied any relationship with the lobbyist. In response to ICPR's FOIA request, a few governments stated that the lobbyist did not represent the unit of government as a lobbyist and that the government did not contract with the lobbyist for any non-lobbying services.
- At least one person with a contract to lobby for a local government was not registered as a lobbyist.
- Several lobbying firms contract with other lobbying firms to assist with lobbying. State disclosure records show which firms have these arrangements, but the records do not indicate which of the primary firm's clients also are represented by the

secondary firm. In some cases, the secondary firm contracts with additional firms and on and on. These side contracts cloud transparency of the lobbyist registration requirements.

• Some lobbying entities did not disclose they had arrangements to work with other contractual lobbying firms.

One aspect of these problems is likely unique to lobbying on behalf of governmental entities. Units of government are excused from registering their lobbyist contracts with the Secretary of State's office. State law requires almost everyone who hires a lobbyist for state government to file with the Secretary of State's office. The law sets out 10 exemptions to this requirement. Although state law does not specifically exempt units of government, the Secretary of State's office has excused units of government by a regulatory rule. As a result, there is no public record to indicate definitively which units of government have hired lobbyists, which lobbyists they have hired, or how to contact these units of government.

LOBBYING CONTRACTS BUT NO REGISTRATION

Some lobbyists may have failed to register as representing some clients, as required by law. The Secretary of State's office does not require local governments to register as lobbying entities when hiring lobbyists, but state law requires lobbyists to register all of their clients, including units of government. When a lobbyist who represents a unit of government fails to list that unit of government among their clients, there is no readily accessible public record of the relationship.

Some examples:

• The Chicago Board of Elections responded to the FOIA request with a contract with Morrill and Associates. The contract appears to be for lobbying and includes payments of \$9,999.99 in the 12 months ending June 30, 2007. Despite having a

lobbying contract with the Chicago Board of Elections, Morrill and Associates did not report the Chicago Board of Elections as a client for either 2006 or 2007.

- The College of Lake County responded to the FOIA request with a contract with The Law Offices of Paul Williams. The contract appears to be for lobbying and includes payments of \$12,000 in the 12 months ending June 30, 2007. Despite having a lobbying contract with the College of Lake County, The Law Offices of Paul Williams did not report the College of Lake County as a client for either 2006 or 2007.
- The Chicago Park District responded to the FOIA request with a contract with Ado Rugai. The contract appears to be for lobbying and includes payments of \$55,000 in the 12 months ending June 30, 2007. Despite having a lobbying contract with the Chicago Park District, Ado Rugai did not report the Chicago Park District as a client for either 2006 or 2007 and did not register as a lobbyist until August 2007.
- The City of Chicago responded to the FOIA request with a contract with E.B. Enterprises. The contract appears to be for lobbying and includes payments of \$26,666.65 in the 12 months ending June 30, 2007. Despite having a lobbying contract with the City of Chicago, E.B. Enterprises has not registered as a lobbying entity since 2003. That registration listed Edward Bedore as the exclusive lobbyist with the firm.

PROBLEMS WITH EXISTING LOBBYIST REGISTRATION

Lobbying firms sometimes contract with other lobbying firms. When clients of the first firm are not included on the second firm's registration information, it is difficult to know who is lobbying for whom.

Whether intentional or not, this web of connections among lobbyists is a barrier to public knowledge of lobbying of state officials.

Of the 65 lobbying firms lobbying for local governments in FY 2007, 35 reported using other lobbying firms to assist clients.

For example, Government Consulting Solutions (Christopher S. Stone and Jim Riemer, Jr.) reported 35 clients on its 2006 registration forms, including eight units of government. The firm also listed contractual relationships with five other lobbyists. It is apparent from its contract with the State Universities Retirement System of Illinois (SURS) that one of these other lobbyists, GII of Illinois (Linda Renee Baker), assisted Government Consulting Solutions with the client State Universities Retirement System. But neither GII of Illinois nor SURS reported that a lobbying relationship existed between them until August of 2007, despite SURS making 12 monthly payments to GII between July, 2006 and June, 2007. The lobbyist registration for Government Consulting Solutions also does not state which of its other four lobbyists are assisting with its other clients.

The other four lobbyist entities listed as working with Government Consulting Solutions on the Government Consulting Solutions' 2006 registration form are Todd E. Ely, Hix Consulting, the Illinois Governmental Consulting Group (GCG; Theodore Brunsvold, Frank J. Cortese, Brian F. Hynes, and Elgie R. Sims, Jr.), and Thomas M. Selinger. Hix Consulting was not registered as a lobbyist firm with the Illinois Secretary of State's office during the time frame of this study and as of this publication is still not a registered lobbyist, according to Secretary of State files. Because Hix Consulting appeared only on the GCG registration and not in any of the contracts obtained through FOIA, ICPR cannot be certain that Hix Consulting engaged in any lobbying at all. For that reason, Hix Consulting may not have violated the Lobbyist Registration Act.

FRUSTRATIONS WITH THE FREEDOM OF INFORMATION ACT

The search for government lobbying contract information was time-consuming and too often produced partial records or none at all. If the Illinois Lobbyist Registration Act required the same information to be reported by lobbyists, it would be available in a searchable form on the Internet and without any cost to the public.

FOIA responses from government bodies took many weeks longer than downloads from the Secretary of State's website. In the ICPR survey, more than 70 percent of the units of governments took more than the maximum 14 working days to respond. Several did not respond for a month or more. Even some of the larger government bodies with experience handling FOIA requests, including the City of Chicago, Cook County and Proviso Township, took at least six weeks to respond.

Copying costs for documents varied wildly between units of government. The DuPage Election Authority charged the most per page, at \$1. PACE levied the highest total charge, at \$50 for its documents.

CONCLUSION AND RECOMMENDATIONS

This study identified several serious failings in current lobbyist registration practices and weaknesses in the laws regulating lobbying. It is clear that records filed with the Secretary of State's Office, as required by the Lobbyist Registration Act, do not capture all that state law says the public has a right to know. Current Illinois law provides the public with less information than even the current rules in place in the City of Chicago and Cook County.

ICPR advocates strengthened enforcement of the state's lobbying laws and expansion of the lobbying information required to be made public.

In the public sector, some lobbyists have failed to report relationships with clients, have obscured their activities by hiring each other in lieu of working directly for a client, and in at least one instance, failed even to register at all. ICPR's concerns do not lie primarily with particular lobbyists or lobbying firms, nor with particular units of government. ICPR's interest is in improving the enforcement and expanding the scope of the Illinois Lobbyist Registration Act.

Some or all of the same problems may exist with lobbying by non-governmental entities, which could not be examined because they are not covered by FOIA and are not required to disclose spending on all lobbying activities.

The Illinois Lobbyist Registration Act should be strengthened with the following changes in law:

 All lobbyists, whether representing a government or private entity, should be required to disclose the terms of lobbying contracts, including financial arrangements. Similar requirements are in place in other states and at the federal level, as well as within some Illinois units of local government. Cook County, for instance, requires lobbyists seeking to influence county departments to disclose payments from clients.

- All organizations lobbying state governments should disclose expenses related to lobbying, including salaries of in-house lobbyists and other administrative expenses.
- Lobbyists hiring other lobbyists as subcontractors should disclose whether the subcontractors are lobbying for all or only some of the main lobbyist's clients. The entity hiring the main lobbying firm also should report representation by any subcontractor.
- Units of government, now excused from registration by a regulation promulgated by the Secretary of State's office, should be required to file an acknowledgement that they have hired a lobbyist, and also list their contact information.
- There should be a cooling off period between the time a government employee or official leaves public service and when that former employee or official is allowed to lobby his or her former colleagues.
- Instead of acting primarily as the keeper of lobbyist records, the Secretary of State's office should be given the responsibility to enforce lobbyist disclosure laws. The SOS should have the clear authority to audit lobbyist disclosure reports and punish violators.

Instituting these changes would help assure the public that conflicts of interest are minimized and that actions by public bodies, commissions, boards, and agencies are taken in the public interest, and not as the result of insider deals, cronyism, or favor trading.

Unit of Government	Lobbyists	Contract Value	Total Unit
		¢1.500	Spending
Aurora Civic Center Authority	Zack Stamp Ltd.	\$1,500	\$3,000
	John Holub	\$1,500	#103.101
Aurora, City of	Dan Shomon, Inc.	\$102,101	\$102,101
Bartlett, Village of	Cullen & Assoc	\$62,500	\$67,936
	Dan Shomon, Inc.	\$5,436	
Bellwood, Village of	Dorgan-McPike & Assoc.	\$38,500	\$57,750
	Miguel Santiago	\$19,250	
Bollingbrook, Village of	Illinois Strategies LLC	\$36,000	\$36,000
Bridgeview, Village of	Illinois Governmental Consulting Group	\$11,365	\$11,365
Broadview Westchester Joint	Thomas J. Walsh	\$30,000	\$30,000
Water Commission			
Calumet City, City of	B-P Consulting	\$36,000	\$36,000
Carpentersville Community	Hinshaw & Culbertson	\$28,347	\$28,347
Unit School District No. 300,			
Champaign, City of	Thomas J. Walsh	\$18,000	\$18,000
Champaign-Urbana Mass Transit	Michael Hoffman	\$29,791	\$29,791
Chatham, Village of	Timothy S. McAnarney	\$24,000	\$24,000
Chicago Board of Elections	Michael Kreloff	\$10,000	\$19,999
2	Morrill & Assoc.	\$9,999	
Chicago Metropolitan Agency	Illinois Governmental	\$21,000	\$21,000
for Planning	Consulting Group		
Chicago Park District	Luking & Assoc.	\$55,000	\$110,000
-	Ado Rugai	\$55,000	
Chicago Public Schools	Luking & Assoc.	\$60,000	\$120,000
2	Vincent R. Williams & Assoc.	\$60,000	
Chicago Transit Authority	Freeborn & Peters	\$54,449	\$220,173
	John Wyma & Assoc.	\$56,000	
	Luking & Assoc.	\$74,674	
	Thomas J. Walsh	\$35,000	
Chicago, City of; Mayor's	William Filan	\$63,000	\$127,257
Office	Luking & Assoc.	\$37,591	
	E.B. Enterprises	\$26,666	
City Colleges of Chicago	Gabriel Lopez & Assoc.	\$8,250	\$213,200
, , , , , , , , , , , , , , , , , , , ,	Mayer Brown Rowe & Maw	\$101,575	
	Vincent R. Williams & Assoc.	\$73,874	
	Luking & Assoc.	\$29,500	
College of DuPage	V.A. Persico Consulting	\$24,480	\$48,960
5 5	Paula Johnson Perdue	\$24,480	
College of Lake County	Jeffrey A. Dixon	\$25,191	\$37,191
	Paul Williams	\$12,000	+= • ,= > 1
Collinsville Metropolitan	Zack Stamp Ltd	\$1,500	\$3,000
Exposition Authority	John Holub	\$1,500	+2,300
1	Michelle Teresa Olson	\$24,000	1
Cook County Board of Commissioners	Morrill & Assoc.	\$40,082	\$40,082
Cook County State's Attorney	Gerardo Dejesus Reyes	\$41,666	\$41,666
Cook County State & Auoney	Containo Dejesus Reyes	φ+1,000	φ+1,000

Units of Governments with Contract Lobbyists: July 1, 2006-June 30, 2007

Cordova, Village of	Dan Shomon Inc	\$7,500	\$7,500
Crestwood, Village of	All-Circo, Inc	\$120,000	\$120,000
Decatur, City of	Illinois Strategies	\$15,000	\$15,000
Des Plaines, City of	All-Circo, Inc	\$73,333	\$73,333
DuPage County Board	Hadfield Consulting	\$79,999	\$115,830
Dai age county Doard	VA Persico Consulting	\$35,831	\$110,000
DuPage County Board of Health	John Wyma & Assoc.	\$88,000	\$88,000
DuPage County Election Commissioners	Sorling, Northrup, Hanna, Cullen, & Cochran	\$33,000	\$33,000
DuPage County Recorder's Office	Capitol Consulting Group Illinois LLC	\$18,000	\$18,000
DuPage, Forest Preserve District of	PAR Solutions / Government Navigation Group	\$48,833	\$75,333
	Illinois Governmental Consulting Group	\$26,500	
DuPage State's Attorney	Roger C. Marquart & Co.	\$36,000	\$36,000
Eastern Illinois University	Government Affairs Specialists	\$48,000	\$48,000
Effingham, City of	Government Consulting Solutions	\$33,000	\$33,000
Elgin Community College	Advanced Practical Solutions	\$47,500	\$47,500
Elgin, City of	Steven Nemerovski	\$27,500	\$27,500
Elgin School District U-46	Luking & Assoc.	\$24,000	\$24,000
Elmwood Park, Village of	Fidelity Consulting Group	\$10,000	\$10,000
Fenton School District No. 100, Bensenville	Hinshaw & Culbertson	\$18,787	\$18,787
Franklin Park, Village of	Dorgan-McPike & Assoc.	\$30,000	\$30,000
Glendale Heights, Village of	Fidelity Consulting Group	\$15,000	\$15,000
Glenview, Village of	Cullen & Assoc.	\$40,000	\$40,000
Harper College/ Community	Advanced Practical Solutions	\$60,000	\$84,000
College District No. 512	Michelle Teresa Olson	\$24,000	+,
Homer Glen, Village of	Illinois Governmental Consulting Group	\$13,500	\$13,500
Huntley, Village of	Morreale Public Affairs Group	\$45,000	\$45,000
Illinois Community College Board	Bridget Dougherty	\$45,000	\$45,000
Illinois Finance Authority	Howard Kenner	\$84,750	\$84,750
Illinois Housing Development Authority	Illinois Governmental Consulting Group	\$60,000	\$120,000
	PAR Solutions / Government Navigation Group	\$60,000	
Illinois Sports Facilities Authority	Mayer Brown Rowe & Maw	\$37,985	\$37,985
Illinois State Toll Highway Authority	Cullen & Assoc.	\$76,249	\$76,249
iWireless Center/Mark of the	Zack Stamp Ltd	\$1,500	\$3,000
Quad	John Holub	\$1,500	
Joliet Arsenal Development	Illinois Governmental	\$60,000	\$60,000
Authority	Consulting Group	,	,
Kane County Board	Raucci & Sullivan Strategies	\$41,666	\$77,666
, , , , , , , , , , , , , , , , , , ,	Illinois Governmental Consulting Group	\$36,000	
Lake Barrington, Village of	Advanced Practical Solutions	\$24,000	\$24,000

Lake County Forest Preserve District	Kolkmeier Consulting	\$21,000	\$21,000
Leyden Township	Dorgan-McPike & Assoc.	\$22,000	\$37,000
i ja i i i i i i i i i i i i i i i i i i	Raucci & Sullivan Strategies	\$15,000	1
Lombard, Village of	Roger C. Marquardt & Co.	\$46,000	\$46,000
Lyons Township Highway	Illinois Governmental	\$12,000	\$12,000
Department	Consulting Group	. ,	. ,
Madison County Regional	Steve Davis Consulting	\$12,000	\$12,000
Office of Education	C .		
Madison County Transit	Steve Davis Consulting	\$21,000	\$76,000
	Government Consulting	\$55,000	
	Solutions		
Marion, City of	Government Consulting	\$14,000	\$14,000
·	Solutions		
McLean County	Anderson Legislative	\$7,500	\$7,500
-	Consulting		
Melrose Park, Village of	Alfred G. Ronan Ltd	\$48,000	\$48,000
Metra	Cullen & Assoc.	\$39,000	\$122,004
	Andrew M. Raucci	\$83,004	
Metropolitan Pier and Exposition Authority	Mayer Brown Rowe & Maw	\$114,951	\$114,951
Metropolitan Water	Kevin Fitzpatrick	\$89,449	\$162,949
Reclamation District	Miguel A. Santiago	\$17,500	
	Law Offices of Paul L.	\$17,500	
	Williams		
	Charles Vaughn	\$17,500	
	Gerardo Dejesus Reyes	\$21,000	
Millstadt, Village of	Government Consulting	\$30,000	\$30,000
	Solutions		
Naperville, City of	Government Affairs Specialists	\$32,220	\$32,220
Niles, Village of	Ralph Capparelli	\$18,000	\$18,000
Norridge, Village of	Illinois Governmental	\$36,000	\$36,000
	Consulting Group		
North Riverside, Village of	Thomas J. Walsh	\$31,500	\$31,500
Northbrook, Village of	Fidelity Consulting Group	\$12,000	\$12,000
Northeastern Illinois	Fletcher Topol O'Brien &	\$48,861	\$48,861
University	Kasper PC		
Northern Illinois University	Fletcher Topol O'Brien &	\$38,636	\$38,636
	Kasper PC		
Northfield, Village of	Pollak Law Firm	\$9,000	\$9,000
Oakbrook Terrace, City of	William Filan	\$31,500	\$31,500
O'Fallon, City of	Government Consulting	\$29,000	\$29,000
	Solutions		
Orland Park, Village of	William Filan	\$36,000	\$36,000
PACE	Coy Pugh	\$30,000	\$133,800
	Illinois Strategies LLC	\$7,800	
	Miguel Santiago	\$18,000	
	Illinois Governmental	\$78,000	
	Consulting Group		
Peoria Civic Center	John Holub	\$1,500	\$3,000
	Zack Stamp LTD	\$1,500	
Peoria County	Anderson Legislative	\$28,000	\$28,000
-	Consulting		

Prairie Capital Convention Center	Zack Stamp LTD	\$12,361	\$12,361
Proviso Township	Thomas J. Walsh	\$17,500	\$17,500
Quad Cities Metrolink	Government Consulting Solutions	\$9,000	\$9,000
Rantoul, Village of	Timothy S. McAnarney	\$8,000	\$8,000
Regional Transportation	Dorgan-McPike & Assoc.	\$45,000	\$223,660
Authority	Leinenweber & Baroni Consulting	\$45,941	
	Mayer Brown Rowe & Maw	\$96,719	
	Scofield Communications	\$36,000	
Rend Lake Community College	George Fleischli	\$19,900	\$19,900
Richland Grade School District No. 88A, Crest Hill	Capitol Consulting Group Illinois LLC	\$6,000	\$6,000
River Grove, Village of	Illinois Strategies	\$38,400	\$38,400
Rock Island County Metro Mass Transit	Government Navigation Group	\$4,000	\$4,000
Rockford Metropolitan Exposition Authority	John Holub	\$4,490	\$4,490
Rockford Park District	John Holub	\$8,490	\$8,490
Rockford, City of	Zack Stamp LTD	\$5,000	\$5,000
Rosemont, Village of	Michael A. Cohen	\$25,000	\$25,000
Schaumburg, Village of	Advanced Practical Solutions	\$60,283	\$60,283
Southern Illinois University	Fletcher Topol O'Brien & Kasper PC	\$75,000	\$115,000
	Stricklin & Assoc.	\$40,000	
Southwestern Illinois College	Becker, Paulson, Hoerner & Thompson PC	\$42,000	\$42,000
Springfield Metro Sanitary District	Dorgan-McPike & Assoc.	\$24,361	\$24,361
State Universities Retirement System of Illinois	Governmental Consulting Solutions	\$33,000	\$99,583
	GII of Illinois	\$18,000	
	Morrill & Assoc.	\$48,583	
Swansea, Village of	Government Consulting Solutions	\$40,000	\$40,000
Triton College	Dorgan-McPike & Assoc.	\$36,000	\$36,000
Urbana, City of	Thomas J. Walsh	\$12,000	\$12,000
Waukegan School District No. 66	Hinshaw & Culbertson	\$15,888	\$15,888
West Chicago, City of	Roger C. Marquardt	\$18,000	\$18,000
Wheaton, City of	Government Consulting Solutions	\$36,000	\$36,000
Will County Board	William F, Mahar	\$60,000	\$60,000
Will County Metropolitan Exposition Authority	John Holub Zack Stamp LTD	\$1,800 \$1,650	\$3,450
Winnebago County	Kolkmeier Consulting	\$25,000	\$25,000

Lobbyists who Represent Units of Government: July 1, 2006-June 30, 2007

		Total
		Government
Lobbyist	Government Clients	Billings
Advanced Practical Solutions	Community College District No. 512 (Harper	
Milan Petrovic, Shqipe "Sheri" Osmani, and Matthew	College),	
R. Pickering were the exclusive lobbyists; the firm also	Elgin Community College,	
reported contractual relationships with All-Circo,	Village of Lake	
Government Navigation Group, Roger Marquardt, Zack	Barrington,	
Stamp, and one other firm. The firm also reported Dan	Village of Schaumburg	
Shomon, Dorgan McPike, Fidelity Consulting Group,		
Illinois Governmental Consult Group, and Roger		
Marquardt, as clients		\$191,783.68
All-Circo, Inc	City of Des Plaines, Village of Crestwood	
John J. Kelly Jr., and Thomas Murphy were the		
exclusive lobbyists. The firm also reported contractual		
relationships with Roger Marquardt and one other firm,		
and reported Advanced Practical Solutions as a client.		\$193,333.33
Anderson Legislative Consulting	McLean County,	
	Peoria County	
William J. Anderson was the exclusive lobbyist.		\$35,500.00
Becker, Paulson, Hoerner & Thompson, PC	Southwestern Illinois College	
The firm reported no exclusive lobbyists but did report		
a contractual relationship with Governmental		
Consulting Solutions.		\$42,000.00
B-P Consulting	City of Calumet	
Joseph Berrios was the exclusive lobbyist. The firm		*2 < 0.00 0.0
also reported Zack Stamp as a client.		\$36,000.00
Capitol Consulting Group Illinois LLC	DuPage County Recorder's Office,	
Jeffrey A. Glass, Richard J. Guidice and Jay A. Keller	Richland Grade School	
were the exclusive lobbyists; the firm also reported	District No. 88A	
contractual relationships with Howard Kenner, Alfred		
Ronan and two others, and Cullen and Assoc. as		
clients.		\$24,000.00
Capparelli, Ralph	Village of Niles	
Ralph Caparrelli was the exclusive lobbyist.	V'lless (De	\$18,000.00
Cohen, Michael A., a sole practitioner	Village of Rosemont	\$25,000.00
Cullen & Assoc.	Illinois State Toll	
	Highway,	
Thomas J. Cullen was the exclusive lobbyist. The firm	Metra,	
reported contractual arrangements with Michelle Teresa	Village of Bartlett,	
Olson and one other lobbying entity, and listed Coy	Village of Glenview	**
Pugh as a client.		\$217,749.98
Davis, Steve Consulting	Madison County Regional	
	Office of Education,	***
Steven Wayne Davis was the exclusive lobbyist.	Madison County Transit	\$33,000.00

Dixon, Jeffrey A.	College of Lake County	
Jeffrey A Dixon was the exclusive lobbyist.		\$25,191.19
Jorgan-McPike & Assoc. John "Jack" Dorgan and Jim McPike were the exclusive lobbyists. The firm reported contractual arrangements with Advanced Practical Solutions and Coy Pugh.	Leyden Township, Regional Transportation Authority, Springfield Metro Sanitary District, Triton College, Village of Bellwood, Village of Franklin Park	Ψ23,191.19
		\$195,861.00
Dougherty, Bridget Bridget Dougherty was the exclusive lobbyist. The firm reported a contractual relationship with one other	Illinois Community College Board	
firm.		\$45,000.00
E.B. Enterprises	City of Chicago	
Edward Bedore was the exclusive lobbyist when the firm terminated its registration in 2003.		\$26,666.65
Fidelity Consulting Group	Village of Elmwood Park,	\$20,000.05
Brian Anthony Daly and Donald Storino were the exclusive lobbyists. The firm reported a contractual relationship with Advanced Practical Solutions.	Village of Glendale Heights, Village of Northbrook	\$37,000.00
Filan, William	City of Chicago,	<i>QC</i> ,,000100
William Filan was the exclusive lobbyist at the firm. The firm reported a contractual relationship with one	City of Oakbrook Terrace, Village of Orland Park	
other firm.	Mature 11 to a XV at an	\$130,500.00
Fitzpatrick, Kevin J. Kevin J. Fitzpatrick was the exclusive lobbyist.	Metropolitan Water Reclamation District	\$89,449.98
Fleischli, George	Rend Lake Community College	φ0 <i>γ</i> , ττ <i>γ</i> , γ
George Fleischli was the exclusive lobbyist.	Ŭ	\$19,900.00
Fletcher, Topol, O'Brien & Kasper, PC James L. Fletcher, Clive M. Topol, Timothy J. O'Brien, Michael J. Kasper and Courtney C. Nottage were the exclusive lobbyists.	Northeastern Illinois University, Northern Illinois University, Southern Illinois University	\$162,498.31
Freeborn & Peters	Chicago Transit Authority	
Douglas Albritton, Robert M. Baratta Jr., Roger H. Bickel, Gerald P. Callaghan, Joel T. Cooper, Eric M. Madiar, Joseph P. Roddy, Terrence J. Sheahan, John E. Stevens, and Edward C. Watson were the exclusive lobbuists		\$54,499.65
lobbyists.		qJ4,477.0J

GII of Illinois	State Universities	
	Retirement System	
Linda Renee Baker was the exclusive lobbyist. The	Retirement Bystem	
firm also reported one contractual relationship.		\$18,000.00
Government Affairs Specialists	City of Naperville,	φ10,000.00
Government Analis Specialists	Eastern Illinois University	
Loretta Durbin and Alice E. Phillips were the exclusive	Lastern minors eniversity	
lobbyists. The firm reported a contractual relationship		
with Paula Purdue Johnson.		\$80,220.51
Governmental Consulting Solutions	City of Effingham,	ψ00,220.31
Governmental Consulting Solutions	City of Marion,	
Jim Riemer Jr. and Christopher S. Stone were the	City of O'Fallon,	
exclusive lobbyists. The firm reported contractual	Madison County Transit,	
relationships with GII of Illinois and two other firms,	Quad Cities Metrolink,	
and listed Becker, Paulson, Hoerner & Thompson, PC	State Universities	
as a client.	Retirement System,	
	Village of Millstadt,	
	Village of Swansea	
	vinage of Swansea	\$243,000.00
Government Navigation Group/PAR Solutions	Rock Island County	\$243,000.00
Government Navigation Group/1 AK Solutions	Metropolitan Mass Transit	
The exclusive lobbyists for GNG were Dana Popish,	District,	
Paul Rosenfeld, and Anthony Rossi. The firm also	City of Wheaton,	
reported contractual relationships with Advanced	Forest Preserve District of	
Practical Solutions, Governmental Consulting	DuPage County,	
Solutions, Leinenweber & Baroni Consulting, and one	Illinois Housing	
other firm. GNG listed Advanced Practical Solutions,	Development Authority	
Governmental Consulting Solutions, and Leinenweber	Development Authority	
& Baroni Consulting as clients. GNG was formed in		
2006 when Anthony Rossi joined with Dana Popish		
and Paul Rosenfield, who had been the as exclusive		
lobbyists with PAR Solutions, which had reported the		
same contractual relationships.		\$148,833.00
Hadfield Consulting	DuPage County Board	\$110,000100
Mayebeth Hadfield was the exclusive lobbyist. The		
firm also reported contractual relationships with two		
other firms.		\$79,999.98
Hinshaw & Culbertson LLP	Community Unit School	
	District No. 300,	
Edward R. Gower, Scott E. Nemanich, Clare Connor	Fenton School District No.	
Ranalli, and J. William Roberts were the exclusive	100,	
lobbyists.	Waukegan School District	
-	No. 60	
		\$63,023.00
Hoffman, Michael	Champaign-Urbana Mass	·
,	Transit District	
Michael Hoffman was the exclusive lobbyist.		\$29,791.00

Holub, John	Aurora Civic Center	
110100, 30111	Authority,	
John Holub was the exclusive lobbyist. The firm also	Collinsville Metropolitan	
reported a contractual relationship with one other firm.	Exhibition Authority,	
reported a contractual relationship with one other fifth.	Peoria Civic Center,	
	Rockford Metropolitan	
	Exhibition Authority,	
	Rockford Park District,	
	Will County Metropolitan	
	Exhibition Authority	\$20,780.00
Illinois Governmental Consulting Group	Chicago Metropolitan	\$20,700.00
minois Governmental Consulting Group	Agency for Planning,	
Frank Cortese, Theodore J. Brunsvold and Elgie Sims,	Forest Preserve District of	
Jr. were the exclusive lobbyists. The firm also reported	DuPage County,	
contractual arrangements with three other lobbying	Illinois Housing	
entities and listed Advanced Practical Solutions as a	Development Authority,	
client.	Joliet Arsenal	
	Development Authority,	
	Kane County Board,	
	Lyons Twp Highway	
	Department,	
	PACE,	
	Village of Bridgeview,	
	Village of Homer Glen,	
	Village of Norridge	\$366,730.00
Illinois Strategies LLC	City of Decatur,	
	PACE,	
F. John Potts, Julie Curry, and Molly Rockford were	Village of Bollingbrook,	
the exclusive lobbyists.	Village of River Grove	
		\$97,200.00
Kenner, Howard	Illinois Finance Authority	
Howard Kenner is the exclusive lobbyist. The firm		
reported one contractual relationship.		\$84,750.00
Kolkmeier Consulting	Lake County Forest	
	Preserve,	
Kiplund R. Kolkmeier was the exclusive lobbyist, the	Winnebago County	
firm also reported one contractual relationship.		\$46,000.00
Kreloff, Michael	Chicago Board of	
	Elections	
Michael Kreloff was the exclusive lobbyist.		\$10,000.00
Leinenweber & Baroni Consulting LLC	Regional Transportation Authority	
Peter Baroni was the exclusive lobbyist. The firm		
reported contractual relationships with Government		
Navigation Group (formerly PAR Solutions), and		
Thomas J. Walsh, along with one other; and listed		
Advanced Practical Solutions and Thomas J. Walsh as		
clients.		\$45,941.16

Lopez, Gabriel & Assoc.	City Colleges of Chicago	
Garbriel Lopez and Danny Dalcerro were the exclusive		
lobbyists.		\$8,250.00
Luking & Assoc.	Chicago Park District,	
	Chicago Public Schools,	
William H. Luking is the exclusive lobbyist, and the	Chicago Transit Authority,	
firm reported contractual arrangements with five other lobbying entities.	City Colleges of Chicago, City of Chicago,	
lobbying entities.	Elgin School District U-46	\$280,765.20
Mahar, William F.	Will County Board	\$200,705.20
William F. Mahan was the evolution labbrist		\$60,000,00
William F. Mahar was the exclusive lobbyist. Marquardt, Roger C. & Co.	City of West Chicago,	\$60,000.00
Marquarut, Koger C. & Co.	DuPage State's Attorney,	
Roger C. Marquardt, Tom Kuttenberg, Scott Roger	Village of Lombard	
Marquardt, and Carrie A. Vantilburg were the exclusive		
lobbyists. The firm also listed contractual relationships		
with Advanced Practical Solutions and All-Circo, and		
listed All-Circo as a client.		\$100,000.00
Mayer Brown Rowe & Maw	City Colleges of Chicago,	
This international law firm has offices in 21 cities on	Illinois Sports Facilities Authority,	
three continents, and its largest office is in Chicago. At	Metropolitan Pier and	
various times in 2007, Mayer Brown had 15 registered	Exposition Authority,	
lobbyists in Illinois and contractual arrangements with	Regional Transportation	
five other lobbying entities.	Authority	\$351,231.72
McAnarney, Timothy S.	Village of Chatham,	
T' and C M.A. and C is the set of the	Village of Rantoul	¢22.000.00
Timothy S. McAnarney was the exclusive lobbyist. Morreale Public Affairs Group	Village of Huntley	\$32,000.00
Morreale rubile Analis Group	vinage of Hundley	
Kim Morreale was the exclusive lobbyist. The firm		
also reported one contractual relationship.		\$45,000.00
Morrill & Assoc.	Chicago Board of	
	Elections,	
	Cook County Board,	
Stephen S. Morril, Curt A. Feidler, and Amanda R. McDonald were the exclusive lobbyists.	State Universities	¢00 665 60
Nemerovski, Steven	Retirement System City of Elgin	\$98,665.68
TUHU UYAN, DUYUH	City of Eight	
Steven Nemerovski was the exclusive lobbyist; the firm		
also reported four contractual relationships.		\$27,500.00
Olson, Michelle Teresa	Harper College	
	/Community College	
Michelle Teresa Olson is the exclusive lobbyist. The	District No. 512	#3 4 6 6 6 6 6
firm also listed Cullen & Assoc as a client.		\$24,000.00
Par Solutions - See Government Nagivation Group	College of Dubers	
Persico, VA Consulting	College of DuPage, DuPage County Board	
Vincent A. Persico was the exclusive lobbyist. The	Dur age County Doald	
firm reported one contractual relationship and listed		
Mayer Brown LLP as a client.		\$60,311.00

Pollak Law Firm	Village of Northfield	
Michael E. Pollak was the exclusive lobbyist.		\$9,000.00
Pugh, Coy	PACE	
Coy Pugh was the exclusive lobbyist. The firm listed		
as clients Cullen & Assoc., Dorgan McPike, and the		\$20,000,00
Law Offices of Paul L. Williams. Purdue, Paula Johnson	College of DuPage	\$30,000.00
Furdue, Faula Johnson	Conege of DuPage	
Paula Purdue Johnson was the exclusive lobbyist. The		
firm listed contractual relationships with two other		
firms.		\$24,480.00
Raucci & Sullivan Strategies	Kane County,	
	Leyden Township	
The firm reported no exclusive lobbyists but listed		
contractual relationships with Andrew M. Raucci,		
Thomas J. Walsh, and three others. The firm also listed		
Andrew M. Raucci and Thomas J. Walsh as clients.		\$56,666.66
Raucci, Andrew M.	Metra	
Andrew M. Deugei was the evolusive lobbyists the firm		
Andrew M. Raucci was the exclusive lobbyist; the firm also reported contractual relationships with Raucci &		
Sullivan Strategies LLC and three others, and listed		
Raucci and Sullivan Strategies as clients. Andrew M.		
Raucci is a principle in both Andrew M Raucci and		
Raucci & Sullivan Strategies.		\$83,004.00
Reyes, Gerardo Dejesus	Cook County State's	
	Attorney,	
Gerardo Dejesus Reyes was the exclusive lobbyist.	Metropolitan Water	
The firm also reported a contractual relationship with	Reclamation District,	
Ado Rugai.		\$62,666.00
Ronan, Alfred G., Ltd.	Village of Melrose Park	
Alfred G. Ronan was the exclusive lobbyist. The firm		
reported a contractual relationship with one firm and		
listed Miguel Santiago and Thomas J. Walsh as clients		\$48,000.00
Rugai, Ado	Chicago Park District	\$10,000.00
Ado Rugai was the exclusive lobbyist when the		
registration form was filed in August, 2007		\$55,000.00
Santiago, Miguel A.	Metropolitan Water	
	Reclamation District,	
Miguel A. Santiago was the exclusive lobbyist. The	PACE,	
firm also listed Alfred G. Ronan LTD and Thomas J.	Village of Bellwood	\$51750 00
Walsh as clients. Scofield Communications	Pagional Transportation	\$54,750.00
	Regional Transportation Authority	
Douglas Scofield was the exclusive lobbyist.	Automy	\$36,000.00
Douglus beoffere was the exclusive lobbylst.		ψ30,000.00

Shomon, Dan, Inc	City of Aurora,	
Shomon, Dan, Inc	Village of Bartlett,	
Dan Shomon, Julie Mirostaw and Wesley Ann Toppert	Village of Cordova	
were the exclusive lobbyists. The firm reported		
contractual relationships with Advanced Practical		
Solutions and three others.		\$115,037.14
Sorling, Northrup, Hanna, Cullen & Cochran	DuPage County Election	
b , i , ,	Commission	
Stephen J. Bochenek, William R. Enlow, James M.		
Morphew, Stephen A. Tagge, and Todd M. Turner		
were the exclusive lobbyists.		\$33,000.00
Stamp, Zack LTD	Aurora Civic Center	
	Authority,	
Zack Stamp, Kevin McFadden and Rudolph Braud	City of Rockford,	
were the exclusive lobbyists. The firm also reported	Collinsville Metropolitan	
contractual relationships with B-P Consultants, Cullen	Exhibition Authority,	
& Assoc., and one other, and listed as clients Advanced	Peoria Civic Center,	
Practical Solutions.	Prairie Capital Convention	
	Center,	
	Will County Metropolitan	
	Exhibition Authority	\$25,011.80
Stricklin & Assoc.	Southern Illinois	
	University	
David Stricklin was the exclusive lobbyist; the firm		
also reported contractual relationships with two others.		\$40,000.00
Vaughn, Charles	Metropolitan Water	
	Reclamation District	
Charles R. Vaughn was the exclusive lobbyist. The		
firm also repoted contractual relationships with six		¢17 500 00
firms.	Broadview Westchester	\$17,500.00
Walsh, Thomas J.		
Thomas I. Walsh was the avalusive lobbuist. The firm	Joint Water Commission, Chicago Transit Authority,	
Thomas J. Walsh was the exclusive lobbyist. The firm reported contractual relationships with Leinenweber &	City of Champaign,	
Baroni Consulting, Raucci & Sullivan Strategies,	City of Urbana,	
Alfred G. Ronen LTD and Miguel A Santiago, along	Proviso Township,	
with two other firms; and listed Leinenweber & Baroni	Village of North Riverside	
Consulting and Raucci & Sullivan Strategies as clients.	, muge of Horur Riverside	\$144,000.00
Williams, Law Offices of Paul L	Metropolitan Water	φ 1 11,000.00
	Reclamation District	
Paul Lawrence Williams was the exclusive lobbyist.		
The firm listed contractual relationships with Coy Pugh		
and three other firms.		\$29,500.00
Williams, Vincent R., and Assoc	Chicago Public Schools,	
··· · · · · · · · · · · · · · · · · ·	City Colleges of Chicago	
Vincent R. Williams and Toi W Hutchinson were the		
exclusive lobbyists.		\$133,874.30
		. /

Wyma, John, and Assoc.	Chicago Transit Authority, DuPage County Board of	
John Russel Wyma and Tammy Kwiatkowski were the	Health	
exclusive lobbyists. The firm also reported contractual		
relationships with two other firms.		\$144,000.00

Note: Descriptions of the firms are taken from the Calendar Year 2007 registrations. Contractual relationships are summarized; where another firm listed in this report is named as a contractual firm in the registration, that firm is named in the description. Where other firms listed in this report are named as a client, that is also noted.

<u>Methodology of the ICPR Study</u> <u>of Lobbying of State Government by Other Government Bodies</u>

State law requires almost everyone who hires a lobbyist for state government to report their clients to the Secretary of State's office, and those records are open to the public. "Lobbying" is broadly defined as "any communication with an official of the executive or legislative branch of State government ... for the ultimate purpose of influencing executive, legislative, or administrative action." The law sets out 10 exemptions to the registration requirement.

Although state statute does not specifically exempt units of government, the Secretary of State's office has excused units by regulation. All lobbyists, however, are still required to report their clients.

The Secretary of State's website (<u>www.cyberdriveillinois.com</u>) does not facilitate searches of lobbyist clients, but the office does publish an annual Lobbyist List, which captures all registrations on a single day. Working from that list, ICPR reviewed all client listings to identify entities that might be units of government subject to the Freedom of Information Act.

Contact information was culled from websites, government databases and other sources. A FOIA request letter was mailed to all identified governments and asked for:

any of the following:

(1) contracts entered into by [the recipient] between July 1, 2006 and June 30, 2007 for lobbying Illinois state government.

(2) billing statements submitted to [the recipient] between July 1,2006 and June 30, 2007 for lobbying Illinois state government.

(3) financial statements showing payments made by [the recipient] between July 1, 2006 and June 30, 2007 for lobbying state government.

Most responded with a contract or a copy of the resolution adopted by the unit authorizing payment. A few acknowledged the lobbying relationship and provided billing statements or financial records but offered no written contracts. Follow-up phone calls to those not providing contracts revealed that some had contracts from outside of the time frame and others had only an oral agreement with the lobbyist. Some provided a copy of the resolution adopted by the managing board that approved hiring the lobbyist in lieu of a contract.

The letters continued with a paragraph in this form: "Records on file with the Illinois Secretary of State's Office indicate that, in the recent past, [the recipient] has hired [names of identified lobbyists] to lobby before the legislative and executive branches of Illinois government." This was intended as a memory jog for recipients, to help clarify why the request was being made and to suggest contracts and statements that would qualify. It was not intended to limit the FOIA request, and indeed, many respondents offered information about lobbying relationships not identified in the request.

The survey period is the same as the state's fiscal year in which the Lobbyist List was published. Several units of government followed different fiscal years, but the discrepancy did not appear to present significant difficulties to units as they developed their responses. A handful of units, in the interests of fuller disclosure, responded with information outside of those date parameters. The survey findings do not include contracts or spending that was not in the stated time frame in this analysis.

Most letters were mailed on November 9, 2007. A second batch was mailed on November 16. A few requiring more extensive address searches were mailed late in the month. In December, follow-up phone calls were placed to entities not responding within the statutory seven working days. In January, ICPR staff went in person to five governments in Cook County that had not responded to letters and phone calls.

The survey totals are based primarily on actual invoices or financial records showing a payment. ICPR obtained 110 billing statements and 108 financial statements showing actual payments to lobbyists. Where the unit did not provide such detailed records but did provide a contract, summary, or resolution authorizing payment, and that contract, summary, or resolution included an annual or monthly payment, the unit's total in the survey is listed at the annual contract amount.

Because a few of the governments provided contracts calling for payment by an hourly rate but did not provide information on hours billed, those payments could not be included in the survey totals. Several government provided contracts, billing statements and financial statements, but actual billings sometimes were different from amounts stated in the contract. The actual billings often were lower, but occasionally higher, particularly when the contract was signed long before the July 1, 2006, start of the survey's time frame.

In a handful of instances, the unit of government notified ICPR that the contract called for a variety of services, including lobbying, but that the firm had not actually lobbied on their behalf. Some of these appear to be long-range development projects where the vendor provided technical expertise and consulting at the start of the project and was to provide lobbying of state government at a later phase. In others, the firm offered a basket of services, sometimes including general communications, grant writing, community relations, and intergovernmental affairs at the local or federal level in addition to state lobbying. Some of these firms appear to have registered as lobbyists on behalf of the unit even though they were not asked to lobby for the unit during the survey's time frame. Where the unit attested that the firm did no lobbying on its behalf, the contractual relationship and attendant payments were not included in survey totals. Approximately 40 units of government did not provide a contract. Some said that they did not enter into a contract during the time frame but were continuing an earlier contract; with others, it was not clear if a written contract exists. These units generally supplied copies of billing statements or financial records showing payments. Where statements showed billings for lobbying and non-lobbying activities, non-lobbying work was excluded from the numbers in the survey.

Acknowledgements

ICPR wishes to thank Terry Mutchler, the Public Access Counselor in the Office of Attorney General Lisa Madigan and Terry Pastika, executive director of the Citizen Advocacy Center in Elmhurst. Both provided guidance in the use of the Illinois Freedom of Information Act.

ICPR is solely responsible for the contents of this report.

ABOUT THE ILLINOIS CAMPAIGN FOR POLITICAL REFORM

ICPR is a non-profit, non-partisan public interest organization conducting research and advocating reforms to promote public participation in government, address the role of money in politics and encourage integrity, accountability and transparency in government. The late U.S. Sen. Paul Simon founded ICPR in 1997. For additional information, please visit <u>www.ilcampaign.org</u> or call 312-335-1767.

Appendix: Text of ICPR FOIA Letter

Name Or FOIA Compliance Officer Agency Street Address City, Illinois Zip

November 9, 2007

Dear Name,

This is a request for information pursuant to the terms of the Freedom of Information Act (FOIA) (5 ILCS 140 et seq), We are writing today to request a copy of any of the following:

(1) contracts entered into by Agency between July 1, 2006 and June 30, 2007 for lobbying Illinois state government.

(2) billing statements submitted to Agency between July 1, 2006 and June 30, 2007 for lobbying Illinois state government.

(3) financial statements showing payments made by Agency between July 1, 2006 and June 30, 2007 for lobbying state government.

Records on file with the Illinois Secretary of State's Office indicate that, in the recent past, Agency has hired [Lobbyist]. to lobby before the legislative and executive branches of Illinois government.

Illinois' FOIA allows public bodies to charge a reasonable fee to cover the actual cost of making copies of this information. Because Illinois Campaign for Political Reform is a non-profit under Section 501(c)(3) of the federal tax code, because our use of this information will not serve any commercial interest and because we anticipate that our use of the information will contribute to public understanding of the operations of government, we ask for a waiver of all copying fees in accordance with Section 6 of the FOIA. Should you deny my request to waive the copying fee, we ask that you contact me by phone if the fee for these documents will exceed \$15.00. If any records or portion of records are withheld, please state the exemption on which you rely, the basis on which the exemption is invoked, and the address to which an appeal should be addressed.

Thank you for your assistance in this matter. Should you have any questions regarding this request, we can be reached by phone at (312) 335-1767. We look forward to hearing from you within 7 business days.

Sincerely,

Cynthia Canary Director David Morrison Deputy Director